

A10.01
Independent Stakeholder User
Group Set-up Report
December 2019

As a part of the NGGT Business Plan Submission



Introduction

In April 2018, Ofgem published "RIIO-2 Enhanced Stakeholder Engagement Guidance – Version 1," this was updated in November 2019. (Referred to in this report as the "SH guidance.") This document sets out Ofgem's positioning on engagement models for RIIO-2, the associated responsibilities and next steps. These proposals included the establishment of independent "User Groups," by relevant organisations such as National Grid Gas/National Grid Electricity Transmission and gave guidance as to what was needed, in relation to the recruitment of the independent stakeholder user group chair and members and how the groups would work going forward.

In September 2019, Ofgem updated the "RIIO-2 Business Plans Guidance Document" (referred to in this report as "BP guidance.") At 2.6 the BP guidance expected network companies to provide "evidence of appointment of company specific groups."

In May 2019 Ofgem published their RIIO-2 Sector Specific Methodology which discussed the enduring role of the User Group.

This report covers the Ofgem requirements, please see section 5 for the full list of requirements and where in this report you can find the relevant information.

We chose to establish a user group for National Grid Gas Transmission (NGGT) and a user group for National Grid Electricity Transmission (NGET), with a shared chair and shared membership where possible, complemented by specific members on each group. This decision was made in order:

- to maximise impact and input from experienced stakeholders to both groups
- to make efficient use of stakeholder resources and capacity to engage in the enhanced engagement process
- to allow learning and best practice sharing across the groups to be applied to our business plans
- a single chair can bring best practice across both and is an effective and efficient use of chair resource.

Structure of this report

- 1. In part 1 of this document, we focus the user group chair role.
- 2. In part 2, we set out the process currently being followed in relation to independent user group Members and the timely appointment of the user group.
- 3. In part 3 we set out the governance arrangements of the user group.
- 4. In part 4 we detail the enduring role of the user group.
- 5. In part 5 we set out our response to Ofgem requirements in relation to the user group.

Part 1 - The user group chair role

1.1 Overview of user group chair role

The user group chair is a key role. The chair must ensure that the group functions properly, there is full participation during meetings, that all relevant matters are discussed, and that effective decisions are carried out. The chair also has a critical role to play with regards to liaison with Ofgem and the RIIO-2 Challenge Group, as well as ensuring the appropriate level of engagement with and independence from National Grid. Given this, we wanted to provide focused transparency as to the steps we had followed in making this appointment, such that all stakeholders can have confidence in the process.

Confidential data (i.e. the names of candidates for chair) has not been included in this report, albeit that data has been shared with Ofgem on a confidential basis. However, we do include detailed information as to how many chair candidates were explored and how many passed through each gate-way of our criteria on an anonymised basis.

1.2 Overview of our approach to recruiting the chair

We were determined to run a rigorous selection process, to ensure that we identified the very best candidate for this critical role. We cast our net wide in the search for the right chair, culminating in a



high calibre short list. All short-listed candidates were also reviewed by Ofgem, who raised no objections and Ofgem also received a briefing on our longer list of candidates during the process.

Throughout this process, we have been mindful of Ofgem's criteria and have built further detailed selection criteria of our own to ensure that the successful candidate is unambiguously seen by all parties as a good choice for the role. We have also been innovative and imaginative in our thinking and have sought to consider candidates outside of the "usual suspects," to underscore the thoroughness of our search.

We set out our approach below in three key areas:

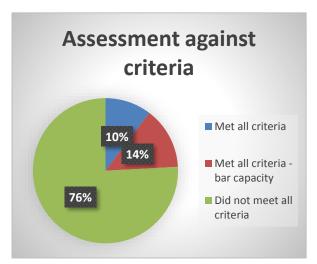
- chair longlisting the Ofgem selection criteria and assessment of candidates against these criteria
- 2. chair shortlisting further National Grid criteria used at the interview stage and the assessment of candidates against that data
- 3. management of chair conflicts of interest.

1.3 Chair longlisting - Ofgem selection criteria

The criteria for the independent user group chair appointment as set out at 2.15 of the SH guidance consisted of:

- the chair must act as an individual and not as a representative of a particular organisation
- the chair must have a strong track-record of challenging opinions, assumptions and vision
- experience of operating in the energy, or other regulated utility sectors would be desirable, but not essential.

It was also highlighted within the SH guidance that it was important that the chair must have "sufficient capacity" to dedicate the time required for the role.

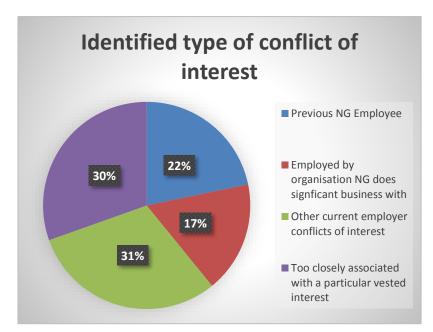


We used these criteria as the foundation for our initial long-listing exercise and identified 29 potential candidates. Seven of the candidates met all criteria bar potentially having the time to do the job. From these seven, three did have the capacity and were interviewed.

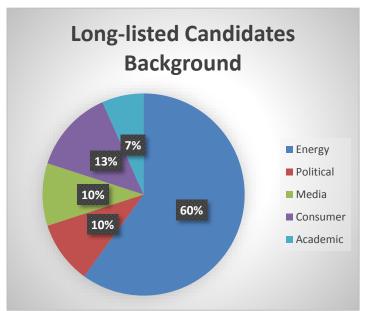


Of the 22 candidates where we identified more than one factor other than capacity as to why we did not take them forward, most rejections were based on potential conflicts of interest.

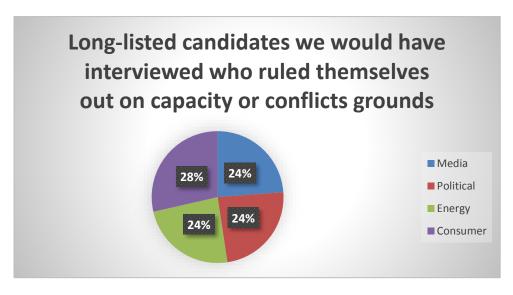




Potential conflicts of interest took a variety of forms and some candidates were ruled out on more than one conflict of interest ground.



Previous energy industry experience was desirable rather than essential and, in casting our net more widely, inevitably several candidates who had no obvious energy background were thoroughly evaluated. A number of the candidates identified below as primarily having an energy background, also had a strong consumer background





1.4 Chair shortlisting/interview stage

We focused our interviews with short-listed candidates around four key areas.

- (1) Ability to demonstrate independence from National Grid/ other interests
- (2) Industry experience
- (3) Capability, insight and experience as a chair
- (4) Capacity which has some mandatory elements (time/ agreeing the fee) and some more exploratory aspects around leadership, people skills (working with user group members/secretariat etc) and resilience.

The rigorous nature of our long-listing process meant that we had three very strong candidates for the final interviews. All candidates met all relevant criteria, albeit, there were differentiations in the scoring. Our selected candidate's points of differentiation were two-fold, as she scored strongest on "experience, capability and insight as a chair", and also demonstrated the strongest vision.

1.5 Management of chair conflicts of interest

We have taken vigorous steps in relation to managing chair conflicts of interest:

- we conducted our own screening of candidates' known interests, when compiling our long list
- we asked all short-listed candidates to fill out a more formal declaration of interest's form
- we shared the short-listed candidates' names and conflicts of interests forms with Ofgem and gave Ofgem a right of veto over all candidates
- we asked Experian to do a final Director check of the successful candidate's declarations of conflicts of interest
- the terms of the chair appointment are such that it is an obligation that the chair declares any new interests that arise during their time as chair and we will run further periodic background checks.

1.6 Chair Remuneration

We have agreed that we will pay our user group chair a day rate plus expenses and have shared these figures with Ofgem.

1.7 Chair contract

The chair contract is covered in the Terms of Reference: Chair Section as below:

The Chair will be appointed first (as ratified by Ofgem) and must act as an individual and not as a representative of a particular organisation, or group of stakeholders. Ordinarily, the Chair shall convene the Stakeholder Group meetings.

Once the Chair is appointed, National Grid cannot dismiss the Chair unilaterally without first notifying both members of the Stakeholder Group and Ofgem. Ofgem must understand the exact reasons for dismissal and may require further information, including through direct contact with the Chair and other members of the Stakeholder Group, ahead of any dismissal. The Chair will be in place, as a minimum, until Ofgem has issued draft determination (estimated for Q3 2020).

If the designated Chair is not available, then a formal nominee shall be agreed in advance of the meeting with all Stakeholder Group members. The Acting Chair will be responsible for convening and conducting the Stakeholder Group meetings and for informing the Chair as to the salient points / decisions raised and agreed to at the meeting.

The Chair will keep under review the membership of the Stakeholder Group. The Chair will attend National Grid Electricity and Gas Board meetings at least once a year to provide an update on the Stakeholder Group in addition to any meetings with Ofgem and any potential open hearings.



Part 2 - User group member selection process

In this section, we will cover SH guidance requirements as below in relation to the user group members.

2.1 Overview of our approach to recruiting user group members

User group members are key to the successful functioning of the user group. As with the user group chair role, we shared the names of specific candidates with Ofgem on a confidential basis, but for the purposes of this report, data is included on an anonymised basis.

In determining our member type list and profile, we reviewed Ofgem's requirements, identified suitable member categories and identified what we were looking for members to bring in terms of time commitment. Our user group chair was part of the final approval process to sign-off the appointments.

2.2 Member Profiles

We sought a cross-section of members that met the membership expectations outlined by Ofgem. We looked for user group members who fulfil the following criteria:

- appropriate background and experience to challenge our plans
- current position is of an appropriate level of seniority to be credible, while allowing time and attention to detail to give robust challenge required
- brings relevant energy/regulatory experience
- ability to fill a specific seat (based on existing or relevant position) including; shipper, distribution network, large user, new business models
- ability to provide representation as an individual
- experience of representation on industry forums or working groups
- able to give time commitment to do all necessary review and challenge ahead of meetings
- commitment through to draft determination
- no perceived conflicts of interest.

Where we are able, we looked first to fill positions with stakeholders able to input robustly to both electricity and gas transmission.

As with the independent user group chair, we were keen to reach as wider pool of potential candidates as possible and to that end, utilised a number of routes.

- we first raised awareness by speaking on our need to recruit candidates at all Ofgem RIIO-2 stakeholder events and had several conversations at these events
- we highlighted the opportunity through suitable trade associations (Energy UK and Energy Intensive User Group)
- we held a webinar and raised awareness through a newsletter
- we asked Citizens Advice for suggestions on possible consumer or sustainability representatives
- we worked with our own stakeholder team to identify further potential leads and engaged 1:1 with a range of potential stakeholders who we felt met potentially met our criteria.

Having spoken to all candidates, we produced a short list of those who were able to commit the time necessary and reviewed this (along with the associated candidate biographies) with the chair, to determine final membership.

2.3 Remuneration of user group members

It is our policy that we will pay user group members expenses but will only pay remuneration where members work for a non-commercial organisation. We have identified four such potential member positions, which are rooted in sustainability, innovation, consumer and the small customer space.

2.4 Timely appointment of the user group

We began our recruitment process in early 2018 and as far as we are aware were the first to convene our independent stakeholder user group on 6 July 2018.



2.5 Management of member conflict of interest

We have taken vigorous steps in relation to managing member conflicts of interest. We discussed potential conflicts with all members prior to appointment (including it in the relevant member profile). All members were required to sign a conflict of interest form. This is reviewed periodically, and members have an ongoing responsibility, detailed in the terms of reference for the user group, to notify to the chair any potential conflicts which may arise following appointment. The members have a hospitality log which is updated following each meeting to record any hospitality not specifically referenced in member contracts.

Part 3 – Governance arrangements

In this section, we cover business plan and SH guidance requirements in relation to the governance arrangements of the user group.

The user group created their own key objective 'to enhance the voice of stakeholders and positively impact the National Grid business plan(s) through critical review to deliver a sustainable, ambitious and cost-effective outcome for consumers and stakeholders.'

3.1 Terms of Reference

Formal Terms of Reference agreed by the user group include: bringing their experience, new insights and engagement skills to challenge National Grid's engagement plans; scrutinise and provide expert input and challenge to National Grid's business plan; and identify areas of agreement or disagreement with our plans to report back to Ofgem. Terms of Reference can be found here: https://isug.nationalgrid.com/files/Stakeholder-Group-ToR.pdf

3.2 Forward agenda

The independent stakeholder user group were provided with induction packs which formed the basis of discussion at the first meeting. The user group were also invited to attend and number of site visits, including the Gas National Control Centre. We have provided information on RIIO-1 performance through a webinar, written papers, presentations and sharing of the RIIO-2 Challenge Group information request on historic performance.

All standard agendas include time for a closed session with members, without National Grid representation. These closed sessions have increased in duration and depth of discussion as the business plan drafts have progressed. The meeting dates from the user group from set up in July 2018 through to the final business plan submission in December 2019 are as follows:

	NGGT	NGET
SG1	6 th July 2018	
SG2	30 th and 31 st July 2018	
SG3	2 nd October 2018	3 rd October 2018
SG4	28th November 2018	29th November 2018
SG5 (early visibility of playback consultation)	11 th January 2019	10 th January 2019
Planning Meeting: members only	23 rd January 2019	
SG6	21st February 2019	22 nd February 2019
SG7	17 th April 2019	16 th April 2019
Planning Meeting: members only		21st May 2019
SG8 (review of 1st iteration of the BP)	19 th June 2019	20 th June 2019
Planning Meeting: members only	23 rd July 2019	
SG9	15th August 2019	14th August 2019
SG10 (review of 2 nd iteration of the business plan)	4 th September 2019	3 rd September 2019
SG11	9 th October 2019	10th October 2019
SG12 (review of final iteration of the business plan)	21st November 2019	22 nd November 2019



3.3 Access to staff, including the Board

We have taken steps to ensure that the chair has access to company board members, both through one to ones and attendance at board meetings. Our UK Executive Director, several company directors and the Sufficiently Independent Directors have attended meetings of the independent stakeholder User Group. National Grid CE, John Pettigrew attended the October 2019 meeting. We have a full National Grid senior leadership programme plan of interactions with the user group, this forward agenda is reviewed regularly with the chair. Please see appendix 1 of this document.

A high calibre technical secretary was appointed to each user group on a full-time basis. These roles, whilst fully funded by NGG and NGET, report directly to the independent Chair. The technical secretary facilitates arm's length interactions with wider National Grid employees.

The independent stakeholder user group has also appointed a dedicated report writer to support in producing the user groups' reports.

3.4 User Group website

The stakeholder independent user groups website is available here: https://isug.nationalgrid.com/
Published here are the National Grid commitment statement, Terms of Reference and minutes of meetings.

Part 4 – enduring role of the user group

4.1 purpose of enduring user group

- 1. To inform and critique direction of gas transmission business strategy, particularly from a stakeholder lens.
- 2. To assess the performance of and hold the business to account in incorporating stakeholders' views in our business plans.
- 3. To monitor delivery and transparency of the business plan commitments over the RIIO 2 period.

4.2 Value and Scope

Based on our experience with the current SUG which has now been running for over 12 months, we see that an enduring role in RIIO-2 would add significant value to National Grid, our customers and consumers. In an enduring capacity, we expect that the SUG members will bring the following key characteristics to the forum:

- Independence
- Expertise
- Challenging and stretching mindset
- 'Out of sector' insight

Therefore, an effective SUG would be an important part of our broader stakeholder engagement programme; increasing confidence across the RIIO-2 price control, improving transparency and decision-making. These factors play a critical role in ensuring the gas transmission delivers its commitments within the RIIO-2 price control for benefits for consumers and wider stakeholders.

Engaging stakeholders effectively will underpin our business financial and reputational performance. Access to the SUG members' respective areas of expertise will improve our understanding of the root cause of stakeholder perceptions in a number of different stakeholder segments. This, in turn will ensure there are no incorrect assumptions or preconceptions as we follow through on our RIIO-2 commitments across the eight areas of the business plan.

Having a SUG operating on an enduring basis is also a means to ensure a more systematic and strategic approach to stakeholder engagement. The challenge and scrutiny provided by the SUG will ensure that feedback from stakeholders is assessed and actioned in the most efficient way, with the findings used to directly inform business decisions. As well as making our engagement activities more cost effective, generating systematic insight ('data') can be used as an early indicator of change and



will enable the business to be more dynamic in responding. This is particularly pertinent to the energy transition and will have maximise impact in areas such as innovation or decarbonisation.

The following topics are listed as suggestions for the remit of an enduring SUG, on the understanding that the group would want to form their own work plan and governance which was consistent with the Ofgem requirements:

Topic	Scope	Value
Stakeholder engagement	Stakeholder led business planning	Development of our processes and systems to understanding of the stakeholder expectations which could significantly impact business performance against RIIO 2 outputs.
Consumer engagement	Guidance and challenge on enduring consumer engagement activities	Developing expertise to support delivery of our consumer commitments
Regulatory reporting, outputs, incentives and uncertainty mechanisms	Challenge submissions under uncertainty mechanisms, scrutinise performance	Driving greater transparency will ensure we are held to deliver to a higher standard than before.
Network investment	Cost efficiency, tradeoffs and deliverability	Ensuring our proposals reflect customer needs
Innovation	Delivery against the innovation strategy, challenge value assessments	Input and insight from expert stakeholders, driving value from innovation and step change in culture
Workforce planning	Changing workforce profile	Incorporate and achieve best practice
Progress towards decarbonisation and environmental impact	Challenging a dynamic approach to RIIO 2 incl. future proofing	Challenge and scrutiny of sustainable business practices and performance against commitments

4.3 Membership and governance

Working with the independent chair, consideration would be given to:

- Retaining current membership with plans for turnover e.g. after a six-month period. We have communicated to the members that we may wish to retain their services beyond June 2020, currently the end date for the members based on draft determination of RIIO 2.
- Identification of other potential representation from different stakeholder organisations or segments – e.g. high influence or high engagement throughout RIIO 2 process
 - Energy UK, Citizen's Advice
 - Water sector
 - Regulators environmental agencies, health and safety executive
 - New technology representatives
- Consideration to the overall balance of experience and character of the group e.g. skills, challenging and constructive feedback, guidance on best practice, understanding (or willingness to learn) about NGGT issues, representation of different segments.
- Consideration to the process for recruiting members, for example could attending both gas and electricity meetings looks more attractive and use of a recruitment pack (similar to NGN).

It is important to note that members would be representing their stakeholder constituency, rather than their respective companies.



General Representation of stakeholder interests *		Specialist
Large customers	Financial	Hydrogen
Small customers	Environmental	Innovation
Supply chain	Consumer	Future consumers
Distribution Network	Small-Medium sized Enterprises	Digitalisation
	Whole Energy	Engagement
		Engineering (Safety)
		STEM/ Workforce

^{*}Stakeholder segment represented with current members

Meeting Frequency

Options to be considered include monthly, every two months, quarterly and bi-annually.

Part 5 - Ofgem requirements in respect to the user group

Ofgem enhanced engagement guidance section 2.1	Report reference
recruiting a Chair that acts in an independent capacity (rather than representing a	1.2, 1.3 and 1.4
particular organisation, or group of stakeholders).	
We expect companies to ensure Chairs and members are recruited with sufficient	1.3 and 1.4 (Chair)
capacity to dedicate the time required for the role	and 2.2 (members)
ensuring the Group is appropriately resourced e.g. by providing the necessary	3.2 and 3.3
secretariat support, training/induction for Group members	
ensuring the Group has access to relevant data including information on past	3.2
performance, totex forecasts and out-turn performance (and reasons for the variation)	
providing the Group with access to comparative data from other network companies	3.2
and other background data to inform the Group's decision making	
ensuring timely access to staff to enable the Group to perform their role.	3.2 and 3.3
The company's Board will be expected to be fully engaged with the Group and this	3.3
should be reflected in the governance arrangements	
ensuring their business plans are available with a reasonable amount of time for the	3.2
Groups to review and comment on, before companies submit their business plan, and	
the Group submit their reports to both the RIIO-2 Challenge Group and to Ofgem.	
Membership of the Groups established by the companies	Report reference
2.14 An independent Chair will head up each of the Groups. The company will recruit	1.2, 1.3 and 1.4
the Chair. The Chair must act as an individual and not as a representative of a	1.2, 1.3 and 1.4
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2.17 The Groups in all sectors could also include members who have specialist knowledge and skills that will provide additional input and challenge to the	2.2
companies.	
2.18 As well as offering challenge to the company's proposals in terms of their projections of cost efficiency and service quality improvements, we expect members to also have expertise in certain topics or the ability to call upon expertise in these areas, for example in non-traditional business models, innovation, fuel poverty, community energy, consumer research etc. This will ensure that the company proposals are subject to robust challenge across a range of topics.	2.2
	D
Governance arrangements and transparency of the Groups established by the	Report reference
companies	
2.20 It is important that the Chair and the Groups are, and are seen to be, independent from the companies. The risk of capture is real, particularly given the high level of contact between the company and members. To build trust and legitimacy, appropriate governance arrangements must be put in place to ensure transparency and to provide assurance that the Groups are operating at arm's-length from the company. This will provide more confidence in the outputs of the Groups with stronger and more transparent governance processes in place	3.1
2.23 We do however expect companies to provide us with a detailed report of the	(a) 1.1 and 1.6
arrangements they are putting in place to ensure independence, and we will highlight any concerns that we may have. We are likely to consider the following (including but not limited to): (a) how companies have recruited and remunerated particular members of the Group (b) what checks have been carried out to ensure any potential conflicts of interest have been highlighted and managed (c) what other resources or information have been made available to Groups, including comparative information on Company performance (d) what access Groups have to staff	(Chair) and 2.1 and 2.3 (members) (b) 1.5 (Chair) and 2.5 (members) (c) 3.2, (d) 3.3
2.24 We expect the company to establish the appropriate remuneration package for	1.2 and 1.6 (chair)
the Chair role. We want visibility of the proposed remuneration package of the Chair and members alongside the shortlist of candidates for the Chair	and 2.3 (member)
2.25 We also expect the company to provide detail on its terms for changing or	1.7
terminating their contract with the Chair. We expect the contract for the Chair to keep	
them in position at least until we have issued our draft determination. During this	
period, we do not expect the company to be able to dismiss the Chair without first	
notifying both members of the Group and us. We would expect an opportunity to seek	
further information on the reasons for dismissal, including through direct contact with	
the Chair and other members of the Group, before the company should proceed.	
2.26 We would also expect the company and the Chair to consider other features of	3.2
the governance processes (including but not limited to): • the meeting frequency of	
the Group, and the extent to which the Group will meet without the company being	
present • maintaining and monitoring a register of member interests	
2.27 Groups should also have their own page on the company's website which shows	3.4
(including but not limited to): • the membership of the Groups, how this was decided	
and a code of conduct on any conflicts of interests • its terms of reference,	
governance arrangements and ways of working • minutes of meetings	
(anonymised/redacted if information is commercially sensitive) and other	
documentation, such as a log of challenges raised and the company's response.	
BP Guidance	Report reference
2.6 appointment of company specific groups – including timely appointment of	Full report
groups, governance arrangements at appointment and on an ongoing basis, among other things as describe in the enhanced engagement guidance document.	T un report
Sector Specific Methodology Document	
3.12 Beyond the price control settlement process (i.e. during RIIO-2), we consider	Part 4
that the CEGS/UGs could play a key role in monitoring the delivery of company Business Plans during RIIO-2, for example in areas such as stakeholder engagement, network investment and innovation, workforce planning, reducing their environmental impact and progress towards decarbonisation.	
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